

HAYWARD: strategically positioned for your success.

For well over a century, the City of Hayward has capitalized on its strategic location and natural assets to become a regional hub for commerce and trade.

As the regional business focus has shifted to high-technology and biotech, the City of Hayward has kept pace, offering a skilled workforce and highly competitive leasing rates for industrial and office space.

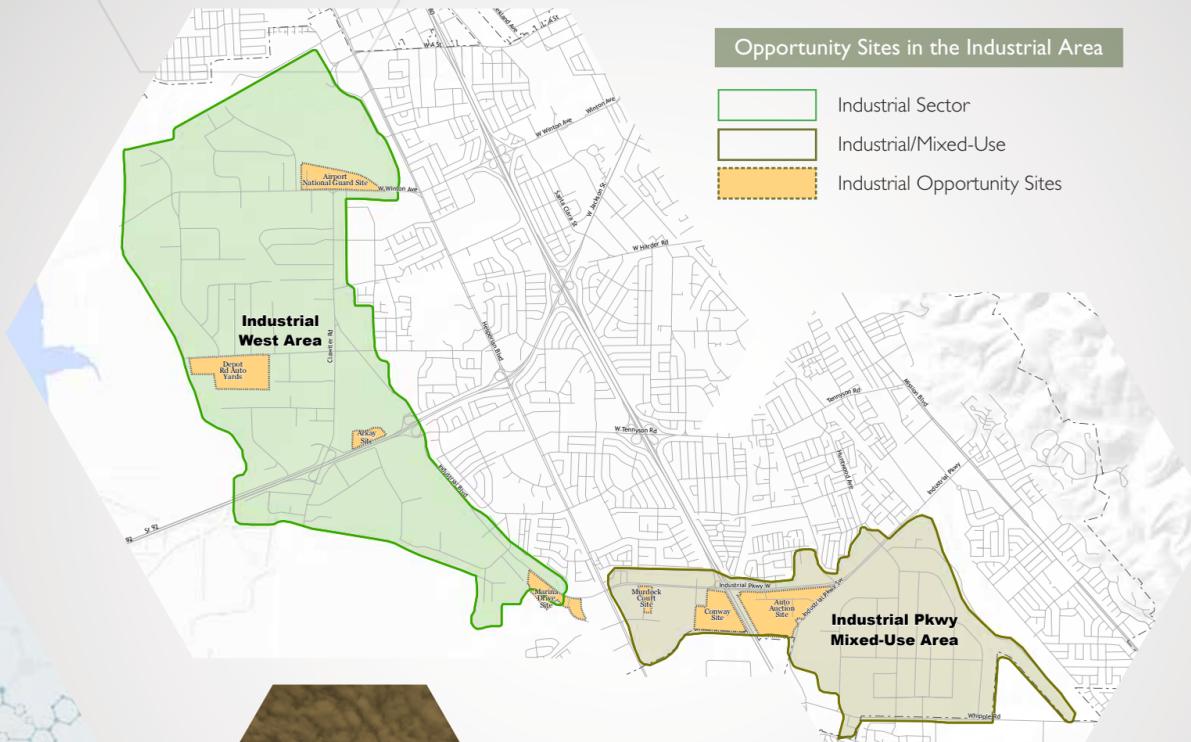
Hayward is a prime center for businesses in the Bay Area, with quick access to three international airports, shipping ports, major freeways and the some of the nation's best mass transit.



In addition to all of the advantages for business, Hayward is a great place to call home. Hayward's median home price is \$410,000 and the average 2-bedroom rent is \$1,456 a month – significantly lower than other cities in the area. Hayward residents enjoy the city's unique mix of a hometown atmosphere, a warm and inviting climate, cultural attractions, responsive local government, parks and recreational facilities.

A well-developed industrial area, with room for you to grow.

Identified catalyst sites provide a wide range of options for growing biotech firms.



CITY of HAYWARD Heart of the Bay



The
SYNTHESIS
of Innovation and Opportunity

STRATEGIC LOCATION

11 MILES — DISTANCE TO OAKLAND INTERNATIONAL AIRPORT

21 MILES — DISTANCE TO SAN FRANCISCO INTERNATIONAL AIRPORT
DISTANCE TO SAN JOSE INTERNATIONAL AIRPORT

INTRA-CITY

- HAYWARD EXECUTIVE AIRPORT
- AMTRAK TRAIN STATION
- BART COMMUTER STATIONS



An educated, tech-savvy workforce

Hayward draws from a large, well-trained workforce with the skills and training that are vital to the biotech industry. Our existing key industry clusters include biotech, logistics and advanced manufacturing.

Situated halfway between UC Berkeley and Stanford, and with five higher education institutions within city limits, a major talent pipeline runs directly through Hayward.

30%

More than 30 percent of Hayward residents have a college degree or higher.

There are over 2,300 workers in biotech companies based in Hayward. **2,300**

\$50,000

The average salary of a biotech worker in Hayward is \$50,000.



Already, there are over **100** biotech firms located in Hayward – and there's room for many more.

We are actively working to create an environment in which the biotech industry can thrive. Our rental rates show this commitment, with some of the most attractive prices in the Bay Area. Hayward currently offers more than 40 million sq. ft. of warehouse, manufacturing and R&D space.

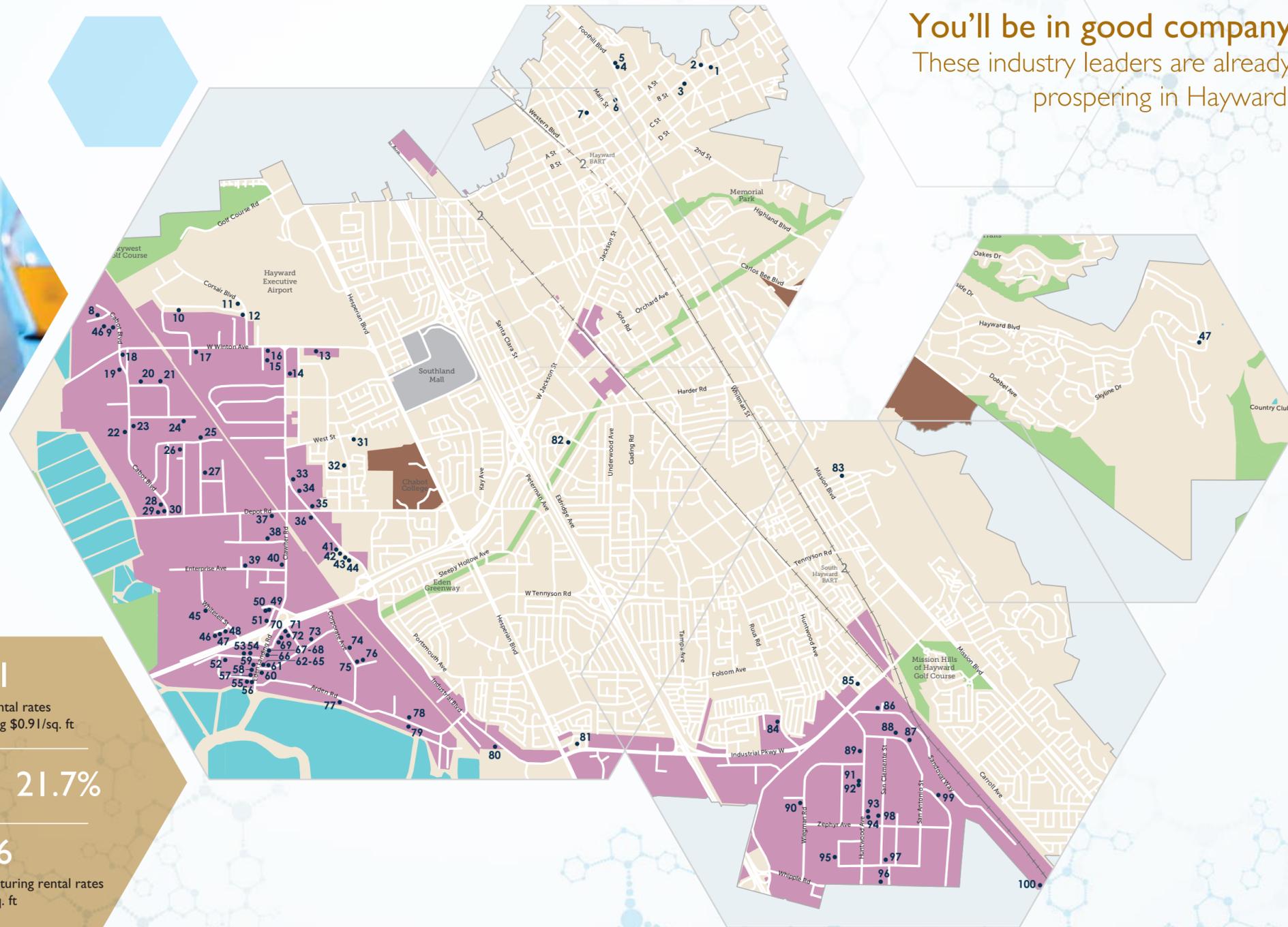
\$0.91

R&D rental rates averaging \$0.91/sq. ft.

R&D vacancy rate is 21.7% **21.7%**

\$0.46

Manufacturing rental rates \$0.46/sq. ft.



You'll be in good company:
These industry leaders are already prospering in Hayward.

MAP #	BIOTECH COMPANIES	WEBSITE
1	Eras Environmental Inc	eras.biz
2	Dura Dental Laboratory	
3	New Tech Dental Laboratory	
4	Medtronic Inc	medtronic.com
5	Pharmatech Associates Inc	pharmatechassociates.com
6	Oral Arts Dental Lab	
7	Quest Diagnostics	questdiagnostics.com
8	Kleinfelder	kleinfelder.com
9	Biologic Environmental Services	biologic-esvs.com
10	Thermionics Lab Inc	thermionics.com
11	A E Lab	
12	OptiScan Biomedical Corp	optiscaninc.com
13	Southland Ceramic Dental Lab	
14	Vitamin Factory	
15	Golden Gate Optical Manufacturers	
16	Bay Seal Company	bayseal.com
17	Baxter Healthcare	baxter.com
18	Talas Engineering Inc	talasinc.com
19	Omnicare Inc	omnicare.com
20	Jiawei Technology USA Ltd	
21	Sten Genics Intl	sterigenics.com
22	Farasis Energy Inc	farasis.com
23	Biolog Inc	biolog.com
24	Kordon	kordon.com
25	Mexpro International Inc	blossom-disposables.com
26	Q C Services & Assoc	qcservicesofhayward.com
27	Decon Environmental Services Inc	deconenv.com
28	Applied Biomics	appliedbiomics.com
29	Forensic Analytical	forensica.com
30	Forensic Analytical Labs	laboratories.com
31	Biomass	biomas.com
32	Tsais Family Foundation Inc	
33	MedImmune	medimmune.com
34	Intarcia Therapeutics Inc	intarcia.com
35	Histo-Tec Laboratory	histoteclab.com
36	East Bay Upright MRI	eastbayuprightmri.com
37	Tmpi	tmpi-quickclean.com
38	Kelco Services Inc	kelco.com
39	Infrared Industries Inc	infraredindustries.com
40	Planet Biotechnology Inc	planetbiotechnology.com
41	Millipore Corp	millipore.com
42	Anthera Pharmaceuticals Inc	anthera.com
43	illumina Inc	illumina.com
44	Softa Medical Inc	softa.com
45	Elim Biopharmaceuticals Inc	elimbio.com
46	Du Pont	dupont.com
47	Universal Vacuum Technology	universalsvacuumtech.com
48	Prozyme	prozyme.com
49	Porifera	poriferanano.com
50	Signet Testing Labs Inc	signettestinglabs.com
51	Approcell Inc	biochain.com
52	Questcor Pharmaceuticals Inc	questcor.com
53	Mendel Biotechnology	mendelbio.com
54	Aradigm Corp	aradigm.com
55	Kanonusa Inc	kanonusa.com
56	Micurus Pharmaceuticals Inc	micurus.com
57	Proteus Digital Health	proteusdigitalhealth.com
58	Microvi Biotech Inc	microvi.com
59	Multispin Inc	multispininc.com
60	P W Stephens Environmental	pwsei.com
61	Princess Dental Lab	
62	Insight Imaging	insighthealth.com
63	Technology Associates EC Inc	
64	Tm3 Therapeutics LLC	tm3therapeutics.com
65	Virovek	virovek.com
66	Invitek Inc	invitekinc.com
67	RTI Forensics, LLC	rti.org
68	Anamet Inc	anametinc.com
69	M G Remediation Inc	mgremediation.com
70	Pro Biotek Calibration Services	pro-biotek.com
71	Allied Environmental Inc	alliedenv.com
72	Frog Environmental	frogenv.com
73	Aurora Algae	auroraalc.com
74	MoxiMed Inc	moximed.com
75	Bioassay Systems	bioassaysys.com
76	Biotium Inc	biotium.com
77	Global Marketing Assoc	gmaherbs.com
78	PDCI Medical (Pacific Die Cut Industries)	pacificdiecut.com
79	Spartan Environmental LLC	spartan-environmental.com
80	Amedica Biotech Inc	amedicabiotech.com
81	Powernet Global Services Inc	powernetgs.com
82	J & S Environmental Services	jsenvlabs.com
83	Huffman Research	
84	Richmond Optical	richmondoptical.net
85	Vision Quest Co	visionquestcompanystore.com
86	Hantel Technologies	www.hanteltech.com
87	Barnett Medical Services	barnettmedservices.com
88	Stericycle	stericycle.com
89	Advanced Environmental Recycling	aert.com
90	Allure Labs Inc	allurelabs.com
91	IMPAX Laboratories Inc	impaxlabs.com
92	Bioken Laboratory Inc	
93	Bay Area Forensic Lab	
94	Dopplersonic Co	dopplersonic.com
95	Autocam Medical	autocam.com
96	Touchmark	padprint.com
97	Sepragen Corp	sepragen.com
98	Heritage Environmental Services	heritage-enviro.com
99	LVI Environmental Services	lviservices.com
100	Nutek Corp	nutekcorp.com